

# SENIOR MECHANICAL ESTIMATOR

## Build Your Future at L.J. Barton Mechanical Inc.

**Reliable. Resourceful. Responsive.** L.J. Barton Mechanical Inc. is the 'go to' multi-trade contracting company in the communities and sectors we service. We have an unwavering commitment to create buildings that are healthy, by delivering quality work exceeding industry standards and customer expectations. Our hallmark is proud employees, delighted customers, and the trust of all those who deal with us.

### The Opportunity:

L.J. Barton Mechanical Inc. (L.J. Barton) is currently looking for a full-time **Senior Mechanical Estimator** to join our dynamic team! This is an excellent opportunity for an ethical, quality-driven mechanical estimating professional in the industrial, commercial, institutional and design build industries. Working with a diverse group of industry professionals and tradespeople, this position offers comprehensive compensation including competitive wages (salary range of \$125-\$150k per year, negotiable based on credentials), vacation entitlements, access to the group benefits and pension plan, and ongoing learning opportunities. Please note that this posting is for an existing vacancy.

### What You Bring:

- Must have the ability to read and interpret blueprint drawings and project specifications.
- 10+ years of mechanical estimating experience in industrial, commercial, institutional and design-build industries.
- Field experience in a mechanical environment is strongly desired.
- Knowledge of multi-trade disciplines.
- Proficiency in MS Word and Excel.
- Proficiency in Trimble Autobid is considered an asset.
- Ability to visualize completed building structure and how it is assembled before breaking ground.
- Proven communication skills through collaboration with all project stakeholders.
- Strong analytical skills with focus on cost savings and attention to detail.
- Team-focused and able to prioritize tasks to meet competing deadlines.
- Ability to work independently with little oversight.
- A positive outlook and continuous improvement mindset.

### Position Overview:

The **Senior Mechanical Estimator** plays a critical role in determining the estimating strategy for the Mechanical division and leads the full cycle estimating process of estimating project costs, risks, and milestones.

This role is responsible for the development of accurate and competitive project estimates to meet the labour needs of the company both now and in the future.

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## **Keys to Success**

At L.J. Barton, we think of our team as a family and seek individuals who will contribute positively to this atmosphere, supporting one another and our customers by remaining Reliable, Resourceful, and Responsive.

- Reliable – Consistently good in quality or performance; able to be trusted.
- Resourceful – Having the ability to find quick and clever ways to overcome difficulties.
- Responsive – Reacting quickly and positively. Responding readily and with interest or enthusiasm.

## **What You'll Do:**

- Create RFQ's and determine project scope of work, including subcontractors and equipment requirements.
- Read and interpret drawings and specifications for estimating.
- Provide innovative solutions for cost models and tools for the estimating team.
- Develop strong business relationships with customers and General Contractors.
- Apply valued engineering and cost saving strategies.
- Influence estimating strategy for the Mechanical division and model estimating best practices.
- Act as a mentor to other estimators and support continuous improvement in estimating processes.

## **Tender Assessment**

- Perform risk analysis to determine which projects to tender.
- High-level forecasting of labour requirement for tendered projects.
- Review tender timeline in conjunction with estimating schedule.
- Coordination of site visits to review existing conditions and scope of work.

## **Communication**

- Issue Requests for Quotations to relevant suppliers and contractors.
- Receive and process Requests for Information.
- Review tender scopes with General Contractors/Construction Managers.
- Maintain relationships with subcontractors and clients.

## **Take-Off/Estimate**

- Complete take off utilizing Trimble Autobid.
- Review specifications prior to tender.
- Organize subcontractor quotations to ensure they meet contract specifications.
- Assemble accurate estimates and proposals in a timely manner.
- Review quotations to determine risk.
- Maintain labour and material databases.
- Review tender with project team.

## **Cost Savings/Negotiations**

- Provide project budgets for future tenders.
- Review drawings for available cost-saving strategies.
- Coordinate with subcontractors and suppliers to quantify changes required for costing.
- Document cost savings items and potential financial implications.



**L.J. Barton**  
Mechanical Inc.

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## Project Handover

- Provide take-off reports for applicable systems.
- Communicate estimate specifications and details to project team.
- Identify opportunities for prefabrication based on the plans and specs, schedule prefabrication tasks.

**Email your resume with cover letter to [careers@ljbarton.com](mailto:careers@ljbarton.com).  
Please note, only qualified candidates will be contacted.**

[www.ljbarton.com](http://www.ljbarton.com)

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